

Consolidated Statement of Income

In Billion Rupiah	9M'08	9M'07	% Chg
USD / IDR	9,378	9,137	3%
Revenue	73,765	50,795	45%
Gross Profit	17,067	11,957	43%
Operating Income	9,964	6,028	65%
EBITDA	12,354	7,980	55%
Other Income	585	252	132%
Equity Income	1,909	1,269	50%
Income Tax	(3,403)	(1,940)	n.a
Minority Interests	(1,684)	(1,028)	n.a
Net Income	7,371	4,581	61%

Key Performance Drivers:

- Sales in all major business lines were up.
- Wholesale car market increased 47% yoy to 467,213 units while Astra car sales increased 44% yoy to 236,025 units. Wholesale motorcycle market up by 42% to 4,804,748 units, while Honda sales increased 51% to 2,248,171 units amid strong competition.
- Component sales were up 38% yoy in line with overall automotive market growth.
- Agribusiness sales increased 63% yoy due to higher CPO deliveries & CPO prices. CPO production increased 15%.
- Heavy equipment sales were up 59% as Komatsu unit sales increased from 2,621 units (9M'07) to 3,823 units (9M'08). Pama achieved 44.2 million tonnes coal extraction under contract, a 12% yoy growth. The group's own coal mining activity produced 2.9 mn tonnes coal and contributed 13% to UT's revenue.

Divisional Revenue

In Billion Rupiah	9M'08	9M'07	% Chg
4W	27,929	19,594	43%
2W	7,666	5,180	48%
Components	4,108	2,982	38%
Financial Services	5,751	5,185	11%
Agribusiness	6,697	4,118	63%
Heavy Equipment	20,998	13,203	59%
Others	616	533	16%
Total	73,765	50,795	45%

Divisional Net Profit

In Percentage of Total	9M'08	9M'07	% Chg
4W	23.5%	24.9%	-1.4%
2W	16.3%	17.0%	-0.7%
Components	7.2%	5.0%	2.2%
Financial Services	14.2%	17.5%	-3.3%
Agribusiness	21.7%	20.6%	1.1%
Heavy Equipment	15.9%	13.2%	2.7%
Others	1.2%	1.7%	-0.5%

Important Events:

Recent New Models	Launching Time	Engine Capacity	Prices (IDR mn)	Prev. Prices (IDR mn)
Car				
New Innova	August 2008	2,000cc/2,500cc	170 - 200	-
New Daihatsu Xenia VVT-i	September 2008	1,000cc/1,300cc	94.8 - 113.3	-
New Avanza	October 2008	1,300cc/1,500cc	116.8 - 153.1	-
New Daihatsu Sirion	October 2008	1,300cc	122.9 - 146.5	-
Motorcycle				
New Supra X 125 Injection	August 2008	125cc	16.1 - 16.5	13.9

- Astra distributed an interim dividend for the year ending 31 December 2008 in the amount of IDR 300 per share and will pay on 14 November 2008.
- Astra shares in UT increased from 58.45% to 58.54% upon the completion of United Tractors Right Issue III.

Consolidated Balance Sheet

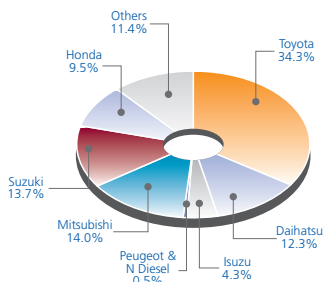
In Billion Rupiah	9M'08	9M'07	% Chg
Cash and Cash Equivalent	9,092	5,947	53%
Trade Receivables	7,428	6,282	18%
Inventories	6,870	3,582	92%
Financing Receivables	18,885	16,117	17%
Investment in Shares	10,515	9,439	11%
Fixed Assets	17,587	13,806	27%
Other Assets	7,411	6,399	16%
Total Assets	77,788	61,572	26%
Short Term Loan	2,652	1,903	39%
Trade Payables	6,992	4,255	64%
Long Term Loan	17,415	17,582	-1%
Other Liabilities	12,628	7,468	69%
Total Liabilities	39,687	31,208	27%
Minority Interest	7,086	4,695	51%
Equity	31,015	25,669	21%
Net Debt	10,936	13,510	-19%
Net Debt (Excluding Financial Services)	(2,212)	1,941	-214%

Consolidated Cash Flow

In Billion Rupiah	9M'08	9M'07	Change
EBITDA	12,354	7,980	4,374
Working Capital	(1,434)	1,865	(3,299)
Net Interest	(13)	(327)	314
Net Capex	(3,497)	(2,090)	(1,407)
Current Tax	(2,383)	(1,141)	(1,242)
Others	978	40	938
Cash Flow from Operation	6,005	6,327	(322)
Net Dividend	(1,166)	(1,316)	150
Net Investment	(2,252)	(163)	(2,089)
Opening Net Cash (Debt)	(13,523)	(18,358)	4,835
Closing Net Cash (Debt)	(10,936)	(13,510)	2,574

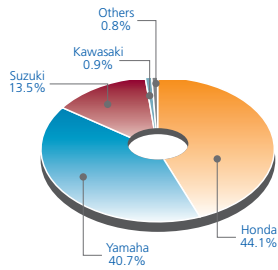
Automotive Review

Car Market Share*

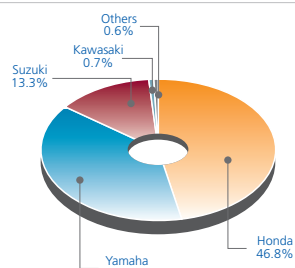
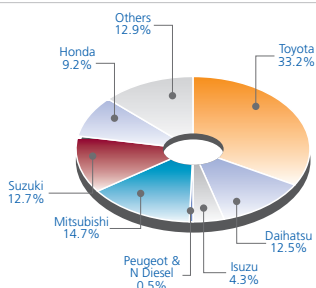


9M'07

Motorcycle Market Share*



9M'08



*Car market is based on Gaikindo data. Motorcycle market is based on AISI data.

	9M'08		9M'07		Major Brands	
	Wholesale Market (Unit)	Astra Market Share	Wholesale Market (Unit)	Astra Market Share		
Car	Sedan	28,988	46%	21,526	36%	Toyota - Vios/Limo, Altis, Camry; Honda - City, Civic; Hyundai - Accent
	4X2 & 4X4	294,927	62%	208,991	65%	Toyota - Avanza, Innova, Rush; Daihatsu - Xenia, Terios; Honda - CRV, Jazz; Suzuki - APV
	Pick Up	74,308	30%	47,249	22%	Suzuki - Carry; Mitsubishi - L300, T120, L200; Daihatsu - Gran Max
	Truck	68,990	27%	40,463	23%	Mitsubishi - Canter; Toyota - Dyna; Isuzu - Elf; Hino; Nissan Diesel;
	Total	467,213	51%	318,229	51%	
Motorcycle	Cub	3,111,292	53%	2,487,133	48%	Honda - Supra X 125, Revo, Supra Fit X; Yamaha - Vega R, Jupiter Z, Jupiter MX; Suzuki - New Smash, Shogun 125
	Scooter	1,174,464	31%	596,723	29%	Yamaha - Mio; Honda - Vario
	Sport & Others	518,998	46%	301,739	43%	Honda - Mega Pro, Tiger; Suzuki - Thunder, Satria S; Yamaha - V-ixion
	Total	4,804,754	47%	3,385,595	44%	

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